Advancing the discovery of music.
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Message from the Executive Director

Last summer, on a cloudy Seattle day, over 2,000 people gathered in South Lake Union for KEXP’s largest fundraising event, the 2007 KEXP Summer BBQ. A relatively unknown band from Brooklyn, Pela, took the stage while the audience mingled and met with each other. Pela zoomed through the first chords of their set, and by the end of the first song the audience was in the palm of the band’s hand. As a community, thousands of people were discovering this band together – and we were all blown away.

Unearthing innovative music is central to KEXP’s mission. Every day, we strive to enrich listener’s lives by championing music and discovery.

In 2007, after successfully achieving financial self-reliance the year before, we were able to put our full focus on expanding and enhancing the ways people experience music, while at the same time spurring growth, strengthening the business’ financial foundation and streamlining expenses. More listeners than ever tuned in each week to our 90.3FM terrestrial signal and our web stream at KEXP.ORG.

The core of our work to bring music into people’s lives was accomplished via our radio broadcast. Through this work and the talents of our DJs and staff, listeners were taken on a music journey through the foundations of soul, reggae, American roots, African beats and punk to the innovative sounds emerging from the streets of Seattle, Raleigh, Austin, Brooklyn and beyond. In 2007, we broadcast 8,424 hours of original programming, thoughtfully and intelligently curated, full of one-of-a-kind performances, diverse sounds and memorable music moments.

On the web, we sought to create a multi-layered experience by expanding the content on the KEXP blog, introducing a search feature and enhancing our technology infrastructure to prepare for major upgrades to the website in 2008 and beyond. We ramped up the delivery of the successful Music that Matters podcast to once a week, which delivered 45 more hours of music to listeners. Not only do these online components usher in discovery, they create a rich digital music resource that is preserved for future use and available 24 hours a day, 7 days a week.

You may have noticed KEXP in the community more than ever, last year. This was a concerted effort to create opportunities for music lovers to participate in and experience our broadcasts. Every month, you could find KEXP broadcasting in Seattle. At least once every quarter, we travelled outside the city limits and broadcast remotely from music festivals, bringing the concept of supporting “local” artists to a national level. In total, of the 433 live performances we aired in 2007, 126 were broadcast from 10 locations across Seattle and the country.

Plus, we hosted 17 concerts and welcomed even more people into our studios, just as we did during our popular Halloween Open House during our Fall Membership Drive. It was a pleasure greeting ghoulish goblins and scary witches, while we invited you to financially support this valued community resource.

These activities and investments, which advance the way our listeners experience and discover music, deepened the relationship our current listeners and users have with the music they hear every day on KEXP and KEXP.ORG, while at the same time attracting new music lovers.

In planning for KEXP’s future, the year saw McKinsey & Company facilitating a discussion with KEXP staff and volunteer leadership to answer the question: “What can KEXP do in the future to help our listeners and users better connect with the music they love?” We look forward to sharing the answers with you when we unveil our 2009–2011 Strategic Plan over the coming months.

Your investment in 2007 helped extend KEXP’s services, increasing the number of ways people connect with and discover music. As we look to the future, we will continue to invite your partnership. This music resource that we all love is vibrant because we each take responsibility for its success. Thank you, so much, for the important role you play. I look forward to working with you in the coming years, as we seek to create new ways to explore music and support outstanding artists.

TOM MARA
Executive Director
KEXP enriches the lives of our listeners by championing music and discovery.
Programming Accomplishments

Advancing the Discovery of Music

Community support spurred KEXP’s efforts to champion music and discovery in 2007 and gave us the ability to invest in new initiatives, bringing more innovative music to the community than ever before.

A radio station or website can be a wellspring of meaningful music. For many people, these are their only reliable sources for discovery. KEXP is that source for thousands upon thousands of listeners and users, and we take that special responsibility seriously. By artfully curating sets of music, providing helpful and meaningful experiences on our website and bringing people together to enjoy music, we can inform our community about the nuances of music genres, styles and lyrical content.

In 2007, KEXP expanded and refined the programs and services listeners and users rely on every day while engaging in powerful new partnerships that will extend the ways people connect with the music they love.

On the Air

Each week of 2007, an average of 106,000 listeners tuned in to our 90.3FM radio signal and nearly 60,000 additional listeners tuned in online through KEXP.ORG, iTunes, eMusic and more, resulting in more listeners than ever before.

KEXP DJs and producers created 98% of our music and public affairs programming in the KEXP studios. While not widely realized, this is extremely rare in today’s media landscape. The talents of KEXP’s programming staff bring wide-ranging knowledge to our shows, providing a local spin on the music,
social and political issues, and culture of Seattle, the nation and the world.

We spent significant time developing new talent for the station through KEXP’s extensive volunteer and internship programs. In 2007, we brought on two new DJs, DJ Shani and DJ Sharlese, adding new voices to our growing pool of talent. Like many on the staff, Shani and Sharlese first lent a hand as volunteers. In addition to new hires, less experienced DJs were often given opportunities to fill in for overnight hosts, to further develop their skills. At the end of the year, our staff of 40 DJs, who are supported by more than 100 volunteers and interns, presented listeners with new curatorial voices and interpretations, plus more in-depth information about the music they love.

A contemporary music curator like a KEXP DJ needs new material to build interesting music sets, which is why we spend resources each year to expand the KEXP music library. In 2007, we added approximately 3,000 albums to our library, which is available for use by any of our DJs, anytime. We received thousands of CDs from emerging artists and established labels, and we bought several hundred more to enhance this collection. To grow our library, a team of staff and volunteers carefully considered, selected and reviewed the music added to the KEXP library, all under the guidance of KEXP Music Director Don Yates.

One-of-a-kind music moments are important to our listeners, so in 2007 we expanded the successful in-studio performance program, welcoming more artists into the KEXP studio than ever before. Every one of these unique performances creates moments that reveal the artistry of music in its truest form, showcasing the intricacies of live performance. In 2007, 433 performances were broadcast LIVE on KEXP, an increase of 13% from 2006.

Through the continued work of the American Music Partnership of Seattle (AMPS), which is made possible by a grant from the Paul G. Allen Family Foundation, KEXP established the series, KEXP Documentaries, a program that presents a music subject in the time it takes to play just one song. Building on past features like the exploration of Bob Dylan’s music through first-hand accounts and Michael Franti of Spearhead’s trip through Iraq and its influence on his music, both made possible through the partnership, KEXP Documentaries brings listeners new learning opportunities each week.

In total, DJ Michele Myers and KEXP Documentaries produced 39 documentaries, spanning alternative music used in education under the series entitled “Streetwise: Classrooms that Rock”; the evolution of punk music appropriately titled “Punk Evolution” and, with the guidance of University of Washington ethnomusicologists, Latin studies scholars and EMP curators, the series “American Sabor” studying the impact of Latin music in American popular music. KEXP and Michele also helped produce engaging audio for the EMP exhibit “American Sabor.” All of these segments were made available on our website to encourage educational use. You can find them under the “Learn” section at KEXP.ORG.

In 2007, we began exploring a partnership with Radio New York that would allow us to serve a community hungry for great music. With the opportunity to dramatically shift the way we use the airwaves, we looked at ways that music lovers and artists could benefit from a partnership. Seeing an opportunity to become an ambassador of Seattle’s rich music culture, and recognizing the benefits current listeners and users the world-over would get from exposure to the unparalleled arts found in New York City, we launched Radio Liberation in early 2008. Today, 39 hours of KEXP music can be heard by millions in New York, and KEXP is bringing the emerging sounds of the Big Apple, the Pacific Northwest and the world to the KEXP community in Seattle and beyond.

On the Web

Since the groundbreaking launch of the KEXP web stream in 2000, enterprising use of technology has been a key component of KEXP’s success. Today, users receive
a multi-layered music experience from the KEXP website, supported by a wealth of information found on KEXP.ORG and the KEXP blog. Nearly 35,000 unique visitors used KEXP.ORG, and another 7,000 read exclusive content on the KEXP blog, each week.

Brought on board halfway through 2007, KEXP’s new Manager of Online Services, Aaron Starkey, helped us envision an exciting future for KEXP.ORG users. Under Aaron’s guidance, we invested resources to update the KEXP.ORG infrastructure, giving visitors the ability to search for content for the first time and buy music from KEXP’s weekly charts with the click of a mouse, all while laying the groundwork for expansive updates that will be made to the site in 2008 and beyond.

We expanded the content presented on the KEXP blog, including its first original interviews, more exclusive features and up-to-the-moment coverage of large remote broadcasts, like Seattle’s Bumbershoot Music & Arts Festival.

Extending our services beyond KEXP’s radio broadcast and web stream has been the increasingly popular podcast series. In 2007, we became more intentional in distributing timely content via podcasts. For example, the Song of the Day podcast was regularly synchronized with KEXP-sponsored community events or larger music festivals. In addition to helping users discover new music, these contextualized ways of presenting information helped podcast subscribers learn about opportunities to experience live music.

We also stepped up the distribution of KEXP podcasts. Now our popular Music that Matters podcast is delivered once a week, up from every other week. Assembled with as much care as a radio show, these hour-long themed sets of music offer listeners the best in emerging music, while creating arcs to bands that influence today’s artists. At the end of 2007, nearly 100,000 people were subscribed to KEXP podcasts.

KEXP also used strategic partnerships to get more music into people’s lives. We forged a partnership with NPR Music that positions local and national independent artists, like Tullycraft and Blue Scholars, alongside established artists, like Bruce Springsteen and Itzhak Perlman, elevating the work of independent artists with those of their more popular, and legendary, contemporaries. Through this partnership, audiences who visit NPR.ORG/music in search of new music are presented with live performances produced exclusively by KEXP, “best of” and “recommended” lists for new music from KEXP DJs and staff, and directions to the KEXP blog featuring an unparalleled amount of exclusive content. Also, on the podcast front, we entered into a partnership with the digital music player, Zune, wherein a KEXP podcast was loaded onto three million new Zune players — opening the doors of discovery for untold numbers of new KEXP community members.

On the Street

We regularly hear that KEXP listeners value the performances we broadcast live. With that in mind, we created the third volume of our popular Live at KEXP series in 2007. A total of 10,927 CDs were snapped up by KEXP donors and listeners, meaning more listeners than ever took this unique compilation home to share with family, friends and co-workers, creating opportunities for discovery for even more people.

Through the Community Partnership Initiative, we continued our efforts to educate listeners about the important work of other charitable organizations in the Seattle area. Each month, KEXP spotlighted selected non-profits on the air and on KEXP.ORG, and hosted benefit concerts, bringing together the best in Northwest music and effective organizations. In 2007, the first full, 12-month cycle of the initiative raised more than $12,000 for deserving non-profits.

Over the course of the last few years, KEXP has reached out to our community members by broadcasting remotely in Seattle venues and other cities. In 2007, we accomplished our goal to expand our remote broadcast program, successfully broadcasting from 10 different locations in Seattle and around the nation, more than any other year. During these unique
programs, KEXP staff connected with far-away community members while the broadcasts created new opportunities to bring artists, who might have never been discovered, to KEXP listeners across the globe. Whenever possible, artists local to the cities we were visiting were the focus of these live broadcasts.

We continued our expansive coverage of Seattle’s Bumbershoot Music & Arts Festival, broadcasting live from a secret location within the festival grounds. Nearly 200 people were able to attend each of the 17 distinct performances, creating rare intimate music experiences amidst the bustle of the nation’s largest arts and music festival.

In 2007, KEXP fundraising events brought together nearly 8,000 people — more than ever before. These events helped extend our efforts to connect as many people with music as possible, and the artists were pivotal to making that happen. Nearly all the artists who performed at KEXP events in 2007 donated their time and talents, while giving KEXP an opportunity to raise money through ticket sales. Importantly, some of the events, like the KEXP Father’s Day Kids’ Dance Party, were hosted at larger venues to allow for more people to enjoy music together, and especially with their children. During the Fall Membership Drive, the second Halloween Open House provided another unique opportunity for families to gather around a shared love of music.

Onward!

The significant care and time taken by our talented staff did not go unnoticed in 2007. For the third year in a row, KEXP was awarded “Best Radio Station” and “Best Website” by music industry leader College Music Journal. For a second year, we were named “Best College/Non-Commercial Radio Station,” and “Online Radio Station of the Year (w/terrestrial counterpart)” by the independent collective, Plug Awards. Locally, the readers of the Seattle Weekly bestowed on KEXP the honor of the Reader’s Choice for “Best Radio Station.”

None of these accomplishments and accolades would have been possible if it were not for the incredible support of music lovers. Thanks to thousands and thousands of listeners who became members, we ended 2007 with significant advances in our existing programs and a stronger web infrastructure, leaving us well positioned to steward this valued music resource into the future. Together, KEXP supporters and staff have created a home for music discovery that is both trustworthy and vital.
Management and Financial Highlights

Revenue

In 2007, KEXP’s revenue from contributions, grants and earned income totaled $3,792,264. Throughout the year, we implemented strategic programs and activities that will expand KEXP’s services over the coming years. We also increased our ability to raise funds and pursued unique partnerships, all with the focus of enriching people’s lives through music and discovery.

By expanding our work to diversify KEXP’s revenue sources, we have strengthened our fundraising model and furthered KEXP’s evolution as a sustainable and growing organization.

Individual Support 55%:
Contributions from 12,898 individuals, corporate matching programs and family foundations totaled $2,077,946 in 2007.

Business Support 32%:
Support from local and national businesses increased in 2007, totaling $1,200,058 from businesses that represent the arts and culture, retail, food/beverage, services, education, and government and public affairs sectors.

Foundation Support 2%:
To support KEXP’s activities in the American Music Partnership of Seattle, the Paul G. Allen Family Foundation made a grant of $80,000 to produce KEXP Documentaries and other educational programs with our partners, Experience Music Project and the University of Washington School of Music.

Government Support <1%:
KEXP received $7,000 from the City of Seattle Office of Arts and Cultural Affairs in support of Audioasis, Seattle’s longest-running local music show.

Event Revenue 3%:
To bring more music to our local community, KEXP presented many events in the Seattle area. Tickets to the events were moderately priced and all proceeds benefited KEXP. In 2007, we raised $111,050 through events like the John in the Morning at Night concerts and the 5th Annual KEXP Summer BBQ.

Earned Income 3%:
Sales of Live at KEXP Volume Three and the Click-to-Buy service on the real-time playlist at KEXP.ORG garnered $122,348 in 2007.

In-Kind 5%:
In 2007, KEXP received vital infrastructure support in the form of technology, engineering, IT and business systems from the University of Washington. This support is of an indeterminate value. Vulcan, Inc. donated the equivalent of $64,636 for the use of the KEXP studios at 113 Dexter Ave N. in Seattle. Lastly, KEXP received $127,521 in the form of goods and services from local and national businesses.
Expenses

KEXP’s expenses totaled $3,157,454 in 2007. Significantly, programmatic expenses accounted for a greater portion of KEXP’s expense budget in 2007 – 64% in 2007, up from 57% in 2006. In addition to redoubling/amplifying our efforts to serve listeners, we supported programming increases by keeping fundraising expenses level and shrinking spending on administration. In 2007, administrative costs accounted for six percent of KEXP’s expenses, while fundraising efforts accounted for 30%.

By managing expenses and limiting non-essential spending, we made outstanding progress towards our goal of accruing nine months of operating reserves, as mandated by our Governing Board. We exceeded our 2007 net revenue goal of $535,000, adding $634,809 of net to our reserves. By the end of the year, we had accrued approximately 5.2 months towards our coverage goal, which at the end of 2007 we estimated to be $2,368,091. Healthy operating reserves will enable KEXP to confidently weather unexpected hardships or take advantage of opportunities to enhance our public service in the future.
# Governing Board and Advisory Council

## Governing Board

<table>
<thead>
<tr>
<th>Name</th>
<th>Position/Role</th>
<th>Organization/Institution</th>
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</thead>
<tbody>
<tr>
<td>Ron Johnson (Chair)</td>
<td>Chief Technology Officer</td>
<td>University of Washington</td>
</tr>
<tr>
<td>Louis Fox</td>
<td>Associate VP, Learning and Scholarly Technologies</td>
<td>University of Washington</td>
</tr>
<tr>
<td>Stuart Nagae</td>
<td>Associate Director, Venture Investment</td>
<td>Vulcan Capital</td>
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<tr>
<td>Peter Nordstrom</td>
<td>President, Merchandising</td>
<td>Nordstrom Inc.</td>
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<tr>
<td>Bob Santelli</td>
<td>Executive Director</td>
<td>GRAMMY Museum</td>
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## Advisory Council

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<thead>
<tr>
<th>Name</th>
<th>Position/Role</th>
<th>Organization/Institution</th>
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<tbody>
<tr>
<td>Diane Andolsek</td>
<td>Vice President, Weatherhead Experience Design Group LLC</td>
<td>Weatherhead Experience Design Group LLC</td>
</tr>
<tr>
<td>Bill Baxter</td>
<td>CTO of Cozi Group and Chairman</td>
<td>Cumulus</td>
</tr>
<tr>
<td>Scott Bell</td>
<td>(President) Managing Partner, Cairncross &amp; Hempelmann</td>
<td>Cairncross &amp; Hempelmann</td>
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<tr>
<td>Tim Bierman</td>
<td>General Manager, Pearl Jam Fan Club</td>
<td>Pearl Jam Fan Club</td>
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<tr>
<td>Paula Boggs</td>
<td>EVP, General Counsel &amp; Secretary, Starbucks Coffee Co.</td>
<td>Starbucks Coffee Co.</td>
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<tr>
<td>Jennifer Cast</td>
<td>Community Volunteer</td>
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<tr>
<td>Karen Donahue Robinson</td>
<td>Director of Development, Mercy Corps</td>
<td>Mercy Corps</td>
</tr>
<tr>
<td>Ben Exworthy</td>
<td>Founder, GameHouse Studios</td>
<td>GameHouse Studios</td>
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<tr>
<td>Erik Flannigan</td>
<td>EVP, Digital Media, MTV Networks Entertainment Group</td>
<td>MTV Networks Entertainment Group</td>
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<tr>
<td>Duncan Haas</td>
<td>Phoebe Haas Charitable Trust</td>
<td>Phoebe Haas Charitable Trust</td>
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<tr>
<td>Ben London</td>
<td>Executive Director, PNW Chapter, The Recording Academy</td>
<td>PNW Chapter, The Recording Academy</td>
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<tr>
<td>Bob Moore</td>
<td>Chief Creative Officer, Publicis USA</td>
<td>Publicis USA</td>
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<tr>
<td>Jonathan Moore</td>
<td>(Treasurer) Teacher and Performer</td>
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<tr>
<td>Oscar Mraz</td>
<td>CFO, Story Worldwide</td>
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<tr>
<td>Loren Schwartz</td>
<td>(Secretary) Consultant, ESPN.com</td>
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<tr>
<td>Richard Tait</td>
<td>Founder, Cranium, Inc.</td>
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<tr>
<td>James Utzschneider</td>
<td>General Manager, Unlimited Potential Group, Microsoft</td>
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<tr>
<td>Brooke White</td>
<td>Vice President, Communications, Nordstrom</td>
<td>corporate communications, Nordstrom</td>
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<tr>
<td>Adam Zacks</td>
<td>Senior Talent Buyer, Seattle Theatre Group</td>
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**PHOTO: DORON GILD**
Beirut performs LIVE on KEXP at the SXSW Music Festival
In 2007, 697 volunteers and interns donated a staggering 15,727 hours to KEXP. These volunteers helped in every aspect of the station’s work, from music reviews to donor services to filing paperwork. All of our volunteers are important KEXP community members, and we’re thankful for their hard work and dedication. The above list includes volunteers who helped in particularly significant and impactful ways over the course of the year.

Key Volunteers, 2007

Melissa Collett
Community Partnership Initiative

Sharlese Metcalf
Programming

Kathryn Reniewicki
Administration

Alex Ruder
Programming

Chad Syme
Graphic Design

Brynn Utela
Development, Programming, & Marketing

Justin Wilmore
Programming
## KEXP Staff List

### Administration

<table>
<thead>
<tr>
<th>Name</th>
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<tbody>
<tr>
<td>Tom Mara</td>
<td>Executive Director</td>
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<tr>
<td>Denise Burnside</td>
<td>Director, Business and Operations</td>
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<tr>
<td>Cyrus Despres</td>
<td>Computer &amp; Information Systems Coordinator</td>
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<tr>
<td>Rischel Granquist</td>
<td>Front Desk/Administrative Assistant</td>
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<tr>
<td>Nate Prudhon</td>
<td>Traffic Coordinator</td>
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<tr>
<td>Rachel Ratner</td>
<td>Volunteer Services &amp; Community Outreach Manager/Host</td>
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<tr>
<td>Sara Green Williams</td>
<td>Administrative Coordinator/Bookkeeper</td>
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### Programming

<table>
<thead>
<tr>
<th>Name</th>
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<tbody>
<tr>
<td>Kevin Cole</td>
<td>Senior Director, Programming</td>
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<tr>
<td>John Richards</td>
<td>Associate Director, Programming/Host</td>
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<tr>
<td>Don Yates</td>
<td>Music Director</td>
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<tr>
<td>Jim Beckmann</td>
<td>Online Content Coordinator</td>
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<tr>
<td>Leon Berman</td>
<td>Host</td>
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<tr>
<td>Andrew Corey</td>
<td>Programming Manager</td>
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<tr>
<td>Brian Foss</td>
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<tr>
<td>John Gilbreath</td>
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<tr>
<td>Doug Haire</td>
<td>Host</td>
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<tr>
<td>Janice Headley</td>
<td>Assistant to Senior Director, Programming</td>
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<tr>
<td>Kid Hops</td>
<td>Host</td>
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<tr>
<td>Diane Horn</td>
<td>Host</td>
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<tr>
<td>Johnny Horn</td>
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<tr>
<td>Shani Jayant</td>
<td>Producer, New York Programming</td>
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<td>Chris Kellogg</td>
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<tr>
<td>Jon Kertzer</td>
<td>Associate Producer, New York Programming</td>
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<tr>
<td>Michele Khazak</td>
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<td>Hannah Levin</td>
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<tr>
<td>Amy Lindsey</td>
<td>Events Producer</td>
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<tr>
<td>Derek Mazzone</td>
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<tr>
<td>Mike McCormick</td>
<td>Host</td>
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<tr>
<td>Sharlese Metcalf</td>
<td>Host/Assistant Producer, Audioasis</td>
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<tr>
<td>Larry Metro</td>
<td>Host</td>
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<td>Michele Myers</td>
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<td>Troy Nelson</td>
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<td>Doug Paterson</td>
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<td>Greg Rice</td>
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<td>Larry Rose</td>
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<td>Nick Turner</td>
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<td>Mr West</td>
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<td>Lisa Wood</td>
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<td>DJ B-Mello</td>
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<td>DJ Riz</td>
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<td>DJ Shannon</td>
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<td>Masa</td>
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<td>Nate Prudhon</td>
<td>Traffic Coordinator</td>
</tr>
<tr>
<td>Rachel Ratner</td>
<td>Volunteer Services &amp; Community Outreach Manager/Host</td>
</tr>
<tr>
<td>Sara Green Williams</td>
<td>Administrative Coordinator/Bookkeeper</td>
</tr>
</tbody>
</table>

### Programming

<table>
<thead>
<tr>
<th>Name</th>
<th>Position</th>
</tr>
</thead>
<tbody>
<tr>
<td>Kevin Cole</td>
<td>Senior Director, Programming</td>
</tr>
<tr>
<td>John Richards</td>
<td>Associate Director, Programming/Host</td>
</tr>
<tr>
<td>Don Yates</td>
<td>Music Director</td>
</tr>
<tr>
<td>Jim Beckmann</td>
<td>Online Content Coordinator</td>
</tr>
<tr>
<td>Leon Berman</td>
<td>Host</td>
</tr>
<tr>
<td>Andrew Corey</td>
<td>Programming Manager</td>
</tr>
<tr>
<td>Brian Foss</td>
<td>Host</td>
</tr>
<tr>
<td>John Gilbreath</td>
<td>Host</td>
</tr>
<tr>
<td>Doug Haire</td>
<td>Host</td>
</tr>
<tr>
<td>Janice Headley</td>
<td>Assistant to Senior Director, Programming</td>
</tr>
<tr>
<td>Kid Hops</td>
<td>Host</td>
</tr>
<tr>
<td>Diane Horn</td>
<td>Host</td>
</tr>
<tr>
<td>Johnny Horn</td>
<td>Host</td>
</tr>
<tr>
<td>Shani Jayant</td>
<td>Producer, New York Programming</td>
</tr>
<tr>
<td>Chris Kellogg</td>
<td>Host</td>
</tr>
<tr>
<td>Jon Kertzer</td>
<td>Associate Producer, New York Programming</td>
</tr>
<tr>
<td>Michele Khazak</td>
<td>Host</td>
</tr>
<tr>
<td>Hannah Levin</td>
<td>Host</td>
</tr>
<tr>
<td>Amy Lindsey</td>
<td>Events Producer</td>
</tr>
<tr>
<td>Derek Mazzone</td>
<td>Host</td>
</tr>
<tr>
<td>Mike McCormick</td>
<td>Host</td>
</tr>
<tr>
<td>Sharlese Metcalf</td>
<td>Host/Assistant Producer, Audioasis</td>
</tr>
<tr>
<td>Larry Metro</td>
<td>Host</td>
</tr>
<tr>
<td>Michele Myers</td>
<td>Producer/Host</td>
</tr>
<tr>
<td>Troy Nelson</td>
<td>Host</td>
</tr>
<tr>
<td>Doug Paterson</td>
<td>Host</td>
</tr>
<tr>
<td>Greg Rice</td>
<td>Web Developer</td>
</tr>
<tr>
<td>Larry Rose</td>
<td>Host</td>
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<tr>
<td>Alex Ruder</td>
<td>Host</td>
</tr>
<tr>
<td>Don Slack</td>
<td>Host</td>
</tr>
<tr>
<td>Aaron Starkey</td>
<td>Manager, Online Services</td>
</tr>
<tr>
<td>Mel Trejo</td>
<td>Assistant to Associate Director, Programming</td>
</tr>
<tr>
<td>Nick Turner</td>
<td>Host</td>
</tr>
<tr>
<td>Greg Vandy</td>
<td>Host</td>
</tr>
<tr>
<td>Cheryl Waters</td>
<td>On-Air Events Coordinator/Host</td>
</tr>
<tr>
<td>Mr West</td>
<td>Host</td>
</tr>
<tr>
<td>Justin Wilmore</td>
<td>Host</td>
</tr>
<tr>
<td>Lisa Wood</td>
<td>Host</td>
</tr>
<tr>
<td>Stevie Zoom</td>
<td>Host</td>
</tr>
<tr>
<td>DJ B-Mello</td>
<td>Host</td>
</tr>
<tr>
<td>DJ El Toro</td>
<td>Host</td>
</tr>
<tr>
<td>DJ Jo</td>
<td>Host</td>
</tr>
<tr>
<td>DJ Riz</td>
<td>Host</td>
</tr>
<tr>
<td>DJ Shannon</td>
<td>Host</td>
</tr>
<tr>
<td>Masa</td>
<td>Host</td>
</tr>
<tr>
<td>Quilty 3000</td>
<td>Host</td>
</tr>
</tbody>
</table>
Production

Jack Walters  Production Manager/Host
Jacob Bennett  Production Assistant
Andy Boyd  Production Assistant
Scott Colburn  Audio Engineer
Julia Cummings  Audio Engineer
Tom Hall  Audio Engineer
Kevin Helfrick  Production Assistant
Richard Laing  Production Assistant
Tyson Lynn  Production Assistant
Julian Martlew  Production Assistant
Sharlese Metcalf  Production Assistant/Host
James Nixon  Audio Engineer
Fred Rains  Production Assistant
Kevin Suggs  Audio Engineer
DJ Chilly  Production Assistant/Host

Development

Leesa Schandel  Director of Development
Aubrey Bean  Assistant Director of Development, Annual Giving
Tatiana Campbell  Membership Assistant
Kim Ervin  Communications and Grants Coordinator
Kelly Hilst  Donor Outreach and Events Coordinator

Underwriting & Business Support

Tom Smith  Sales Manager, Underwriting and Business Support
Rob Bender  Account Executive, Underwriting and Business Support
Damian Bradley  Account Executive, Underwriting and Business Support
Greg Descheemaeker  Account Executive, Underwriting and Business Support
Carol DuPuis  Account Executive, Underwriting and Business Support
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ACT Theatre
AEG Live
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BECU
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Esurance
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Harborview/Last Call
Henry Art Gallery
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Horizon Air
IAN
IFC TV
Intiman Theatre

Percent of Business Support Revenue

- Arts & Culture: 32%
- Food & Beverage: 32%
- Retail: 29%
- Services: 3%
- Education: 6%
- Govt & Public Affairs Orgs: 11%
People Power KEXP

When we say KEXP is listener-powered radio, we mean it. In 2007, 12,898 people made contributions to KEXP, which enabled us to play thousands of hours of music, welcome more than 400 artists into the studio to broadcast their performances live, and extend the impact of discovery by creatively using technology.

To learn more about supporting KEXP, and to make a donation in support of music that matters, please visit KEXP.ORG, call 206-520-5843, or mail your tax-deductible gift to:

KEXP
Attn: Membership
113 Dexter Ave N
Seattle, WA 98109

The following is a list of donors who made a contribution in 2007. Often, donors make contributions that are paid over the course of two calendar years. The list of donors in this report includes those who made a gift or made their first payment on a pledge in 2007. Donors are listed under giving levels associated with cumulative annual pledge amounts. In cases where payment ended before pledges had been fulfilled, donors are listed under giving levels that reflect total dollar amounts paid toward pledges.

We have made every effort to ensure that every donor’s name is spelled accurately. We sincerely apologize for any errors or omissions. If you notice an error, please contact us at membership@kexp.org or at 206-520-5843; we welcome the opportunity to correct our records.

Again, thanks to everyone who helped advance the discovery of music for all KEXP listeners in 2007.

$50,000 and above
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- Paul G. Allen Family Foundation

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- Annie Wilson

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- Becky Roberts

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- Angela & Ray Stockstad
- James Utzschneider & Jenna Miller
- Christine Williams
$1,000 to $2,499

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Stuart McDonald
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Glenn Allan
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Heather E. Allen
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Alicia Anderson
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Charlotte Anderson & Greg Alred
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Mark & Karrie Armstrong
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Jon Banks
David & Emily Bates
Chad Baxter
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Rucia A. Abercrombie
Shane Abreu & Tracey Lovejoy
Denis Adair & Mike Sousa
Kirk & Roslyn Adams
Steven A. Adell
Mitzi & Mark Adler
Peter Adlerberg & Rene Lebeau
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Anne Albright
Darryl Allardice
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Hans Altweis
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Rebecca Brown
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Velea Voronin
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Mike P. Walton & Jennifer L. Chu
James Ward & Kamala Galano
Chris & Nichole Waterman
Michelle Webb
Christopher Weber
Elizabeth Weber
Kathi & James Webster
Joe Weil
Christine Weldon
Ame Wellman-Lewis & Ron Lewis
Hawey Wells
Sarah Wen
Adam Werner
Karen & Christopher Whiting
Fred Whitley
Jeff Widmer
Jonathan L. Wiedemann
Joe Wilderman & Melanie Edwards
Dave Williams
Ian Williams
Jonathan W. Williams
Ann Williamson
Michael Wilson
Paul Wilson
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Sheryl L. Witlen
Heather Wizell
Kevin H. Wolej
Leslie Wolfort & Amy Burdick
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Samuel Yoder
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Scott & Michelle Zaret
Lara Zarowsky
Dave Zitelli

21
Max Hart
Michael J. Hartnett
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William & Sarah Haskas
Noah C. Hawk
Catherine Hawley
Justin Hayward
Jennifer Hazzard
Evans, Doug & Jenn Heckman
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Maria Johnson
Wally Johnson
Jack Johnson
Cari Jones
Steven J. Jones
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Karma & Martin Joseph
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Jesse Kahn
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Hollie Landfried
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Chris Doherty
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<td>Jeremy Moser</td>
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<td>Evan B. Mosher</td>
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<td>Aaron J. Moskowitz</td>
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<td>Carlos Massman &amp; Annika Carlsten</td>
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<td>Mark Mouser</td>
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<td>Kasi Mout &amp; Chris Stokesbary</td>
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<td>Diane R. Mower</td>
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<td>Nate Moxley</td>
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<td>Alyssa May</td>
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<td>James Meyer</td>
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<td>Andy &amp; Kris Mroczek</td>
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<td>Brian Mueller</td>
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<td>Kirstin &amp; August Mueller</td>
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<td>Tania Mueller</td>
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<td>Tori Mueller</td>
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<td>Chris Muffoletta</td>
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<td>Jeff Muir &amp; Erin Simmons</td>
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<td>Timothy P. Muley</td>
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<td>Mary Mulhall</td>
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<td>Elizabeth Mullaly</td>
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<td>Janno Mullaste</td>
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<td>Kevin Mullin &amp; Jenney Kemp</td>
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